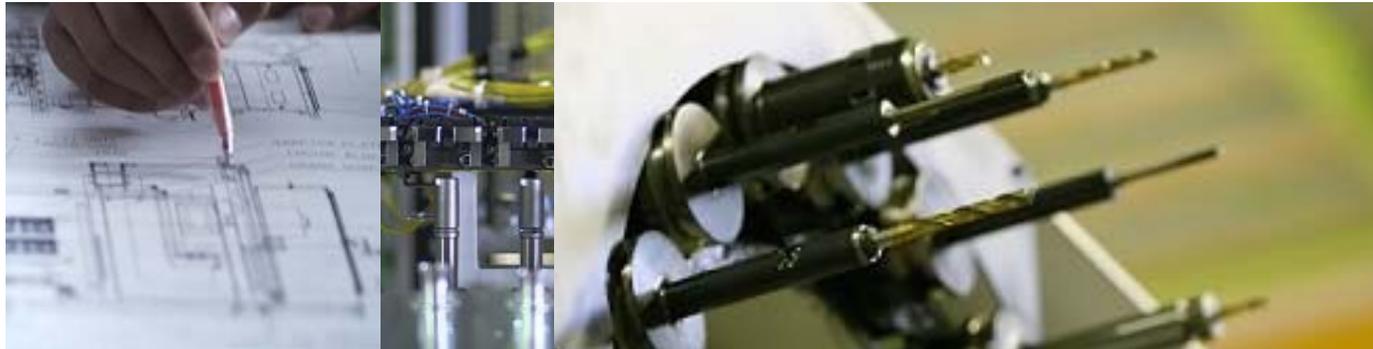

Year-End Financial Results for Fiscal Year Ended March 31, 2015

Hirata Corporation May 27, 2015



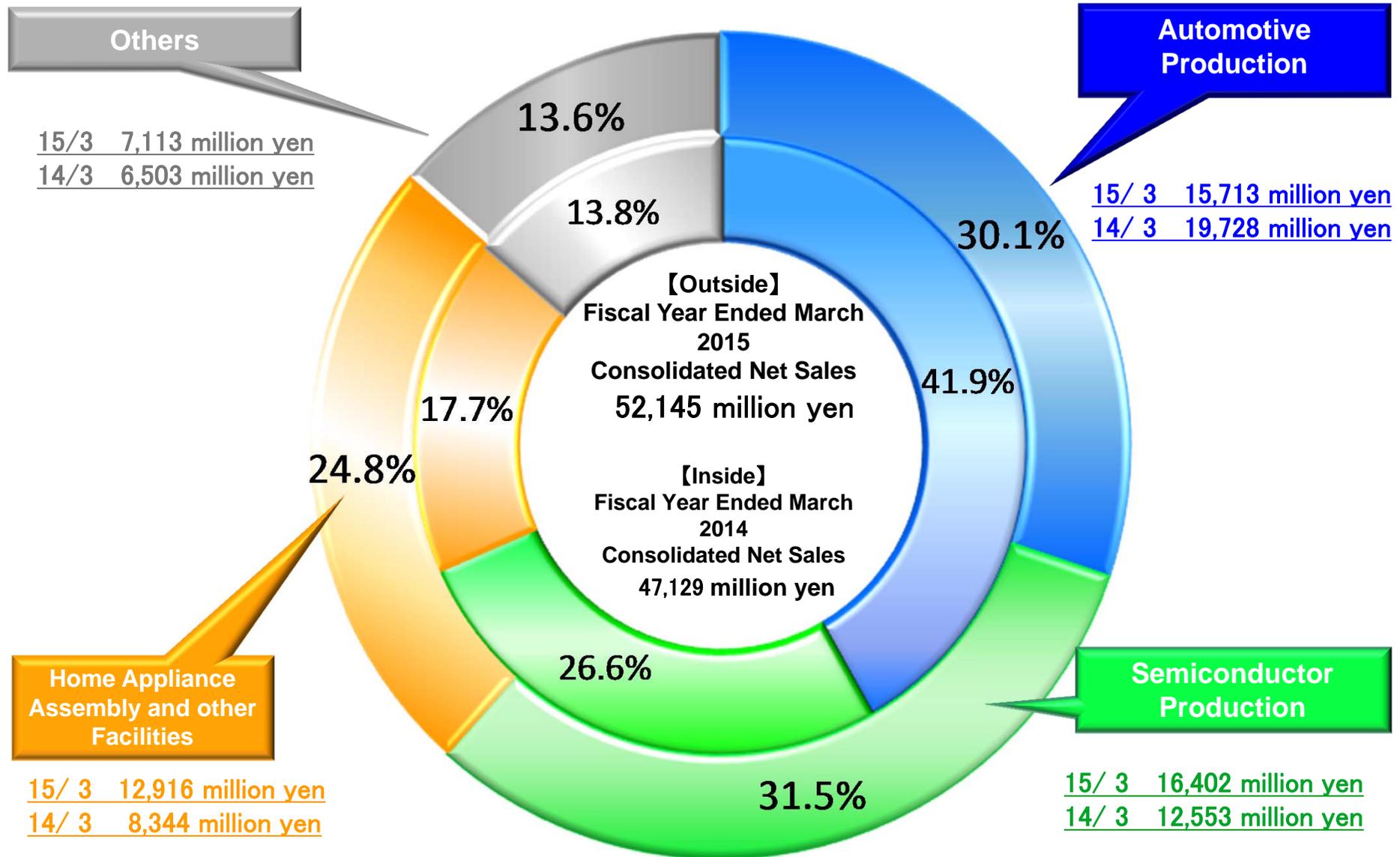
The Global Production Engineering Company
Hirata



I Financial Results

The Fiscal Year ended on March 2015 (April 1, 2014 through March 31, 2015)

I Financial Results Net Sales by Business Unit



I Financial Results Summary of Financial Results

- When we achieved 52 billion yen in the consolidated net sales especially with the steady sales in the second half of the year, this became the first time exceeding 50 billion yen in sales.
- Compared with the previous year, each profit increased with increase in the consolidated net sales.
- The non-consolidated net sales increased by 13.3% over the previous year. Each profit also increased.

Consolidated Financial Results

(Unit : millions of Yen)

	FY2014 Results (2013/4–2014/3)	Forecast of consolidated results for FY2015 in February 2015	FY2015 (2014/4–2015/3)		
			Results	Achievement Rate (% of change from the forecast at February 2015)	Rate of Change
Sales	47,129	52,000	52,145	100.3%	+10.6%
Operating Income	1,723	2,000	2,123	106.2%	+23.2%
Ordinary Income	1,658	1,900	1,962	103.3%	+18.3%
Current Net Income	840	1,100	946	86.1%	+12.6%

Non-Consolidated Financial Results

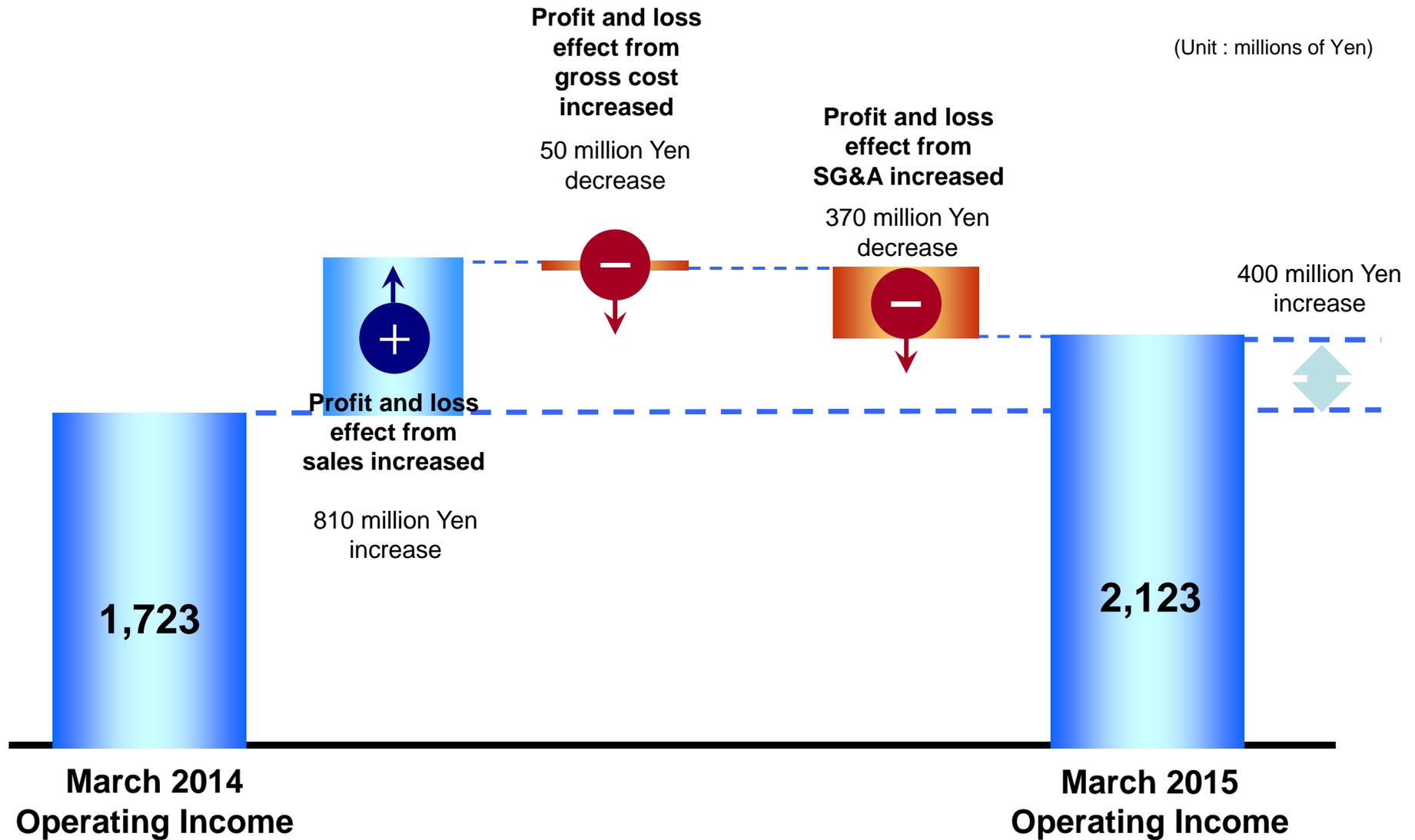
(Unit : millions of Yen)

	FY2014 Results (2013/4–2014/3)	Forecast of consolidated results for FY2015 in February 2015	FY2015 (2014/4–2015/3)		
			Results	Achievement Rate (% of change from the forecast at February 2015)	Rate of Change
Sales	33,718	38,000	38,197	100.5%	+13.3%
Operating Income	557	900	864	96.1%	+55.1%
Ordinary Income	725	950	929	97.8%	+28.1%
Current Net Income	111	600	464	77.4%	+316.3%

I Financial Results

Factor Analysis on Changing Operating Income

(Unit : millions of Yen)



I Financial Results Consolidated Sales by Business Unit

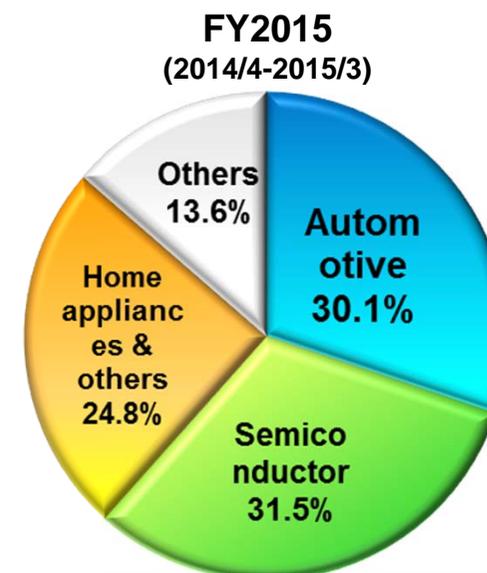
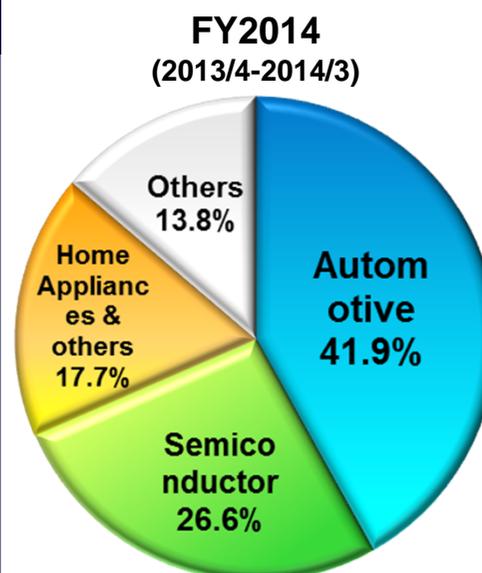
■ Each business unit such as semiconductor related business exceeded 10 billion yen in sales and the consolidated sales increased in total.

- Automotive : The total sales decreased compared with the previous year even though we had a steady sales mainly for customers in North America.
- Semiconductor : Strong sales of consignment manufacturing projects and wafer transfer system led significant sales growth.
- Home appliances & others : We had strong sales mainly for vacuum clearers and tire related business and recorded increases in sales.

Net Sales by Business Unit

(Unit : millions of Yen)

Business unit	FY2014	FY2015	Rate of Change
Automotive	19,728	15,713	△20.4%
Semiconductor	12,553	16,402	+30.7%
Home Appliances & others	8,344	12,916	+54.8%
Others	6,503	7,113	+9.4%
TOTAL	47,129	52,145	+10.6%



I Financial Results Consolidated Orders Received by Business Unit

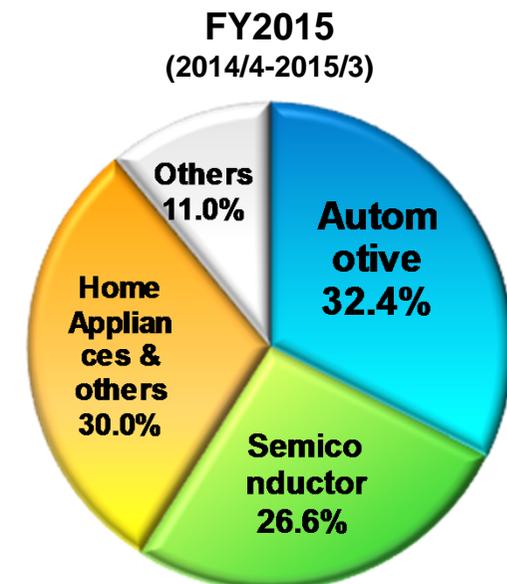
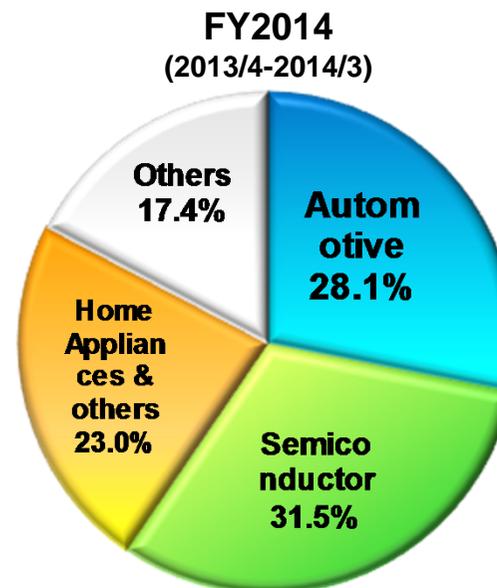
■ The number of orders received increased in each business unit such as automotive related business with large-scaled orders.

- Automotive : The number of orders received increased significantly mainly with large-scaled orders from customers in North America and Japan.
- Semiconductor : The number of orders received increased especially from semiconductor equipment and device manufacturers here and abroad and for consignment manufacturing projects.
- Home appliances & others : The number of orders received increased significantly mainly with tire and vacuum cleaner related business.

Orders Received by Business Unit

(Unit : millions of Yen)

Business unit	FY2014	FY2015	Rate of Change
Automotive	12,189	19,373	+58.9%
Semiconductor	13,677	15,889	+16.2%
Home Appliances & others	9,988	17,925	+79.5%
Others	7,538	6,590	△12.6%
TOTAL	43,393	59,779	+37.8%



I Financial Results

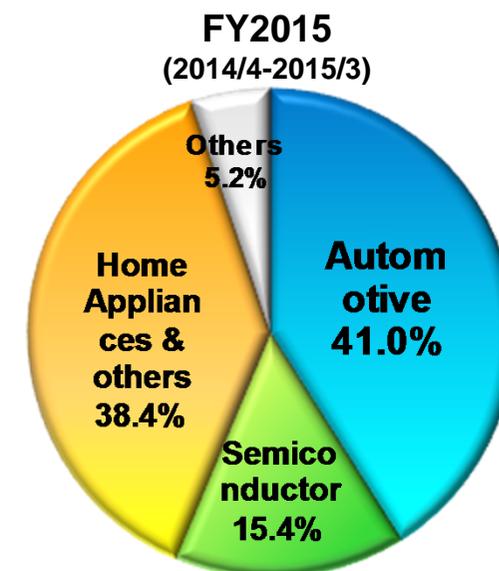
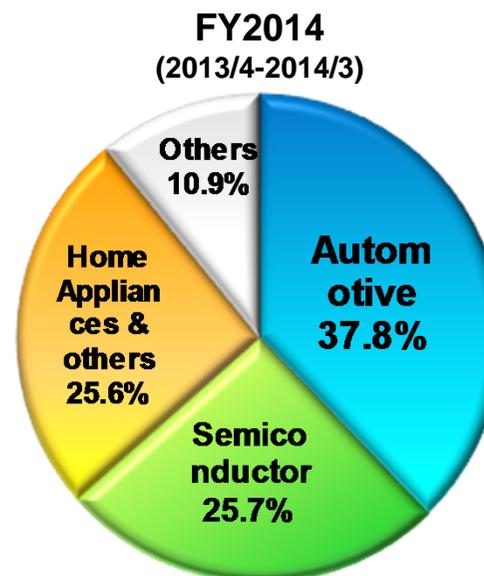
Consolidated Orders Outstanding by Business Unit

- The number of orders outstanding increased in total with that of decrease in semiconductor related business and that of significant increase in automotive and home appliances related business.

Orders Outstanding by Business Unit

(Unit : millions of Yen)

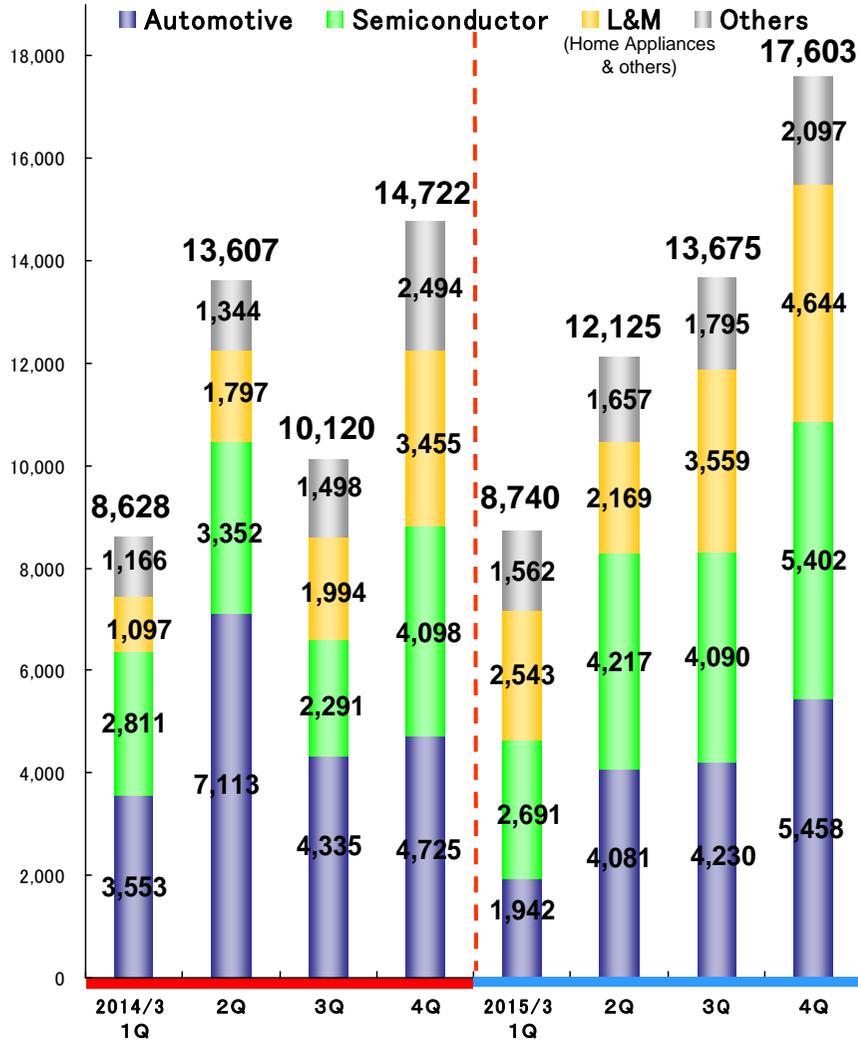
Business unit	FY2014	FY2015	Rate of Change
Automotive	6,143	9,803	+59.6%
Semiconductor	4,186	3,673	△12.2%
Home Appliances & others	4,162	9,171	+120.4%
Others	1,773	1,250	△29.5%
TOTAL	16,265	23,899	+46.9%



I Financial Results Net Sales & Orders Received by Business Unit (Quarterly Data)

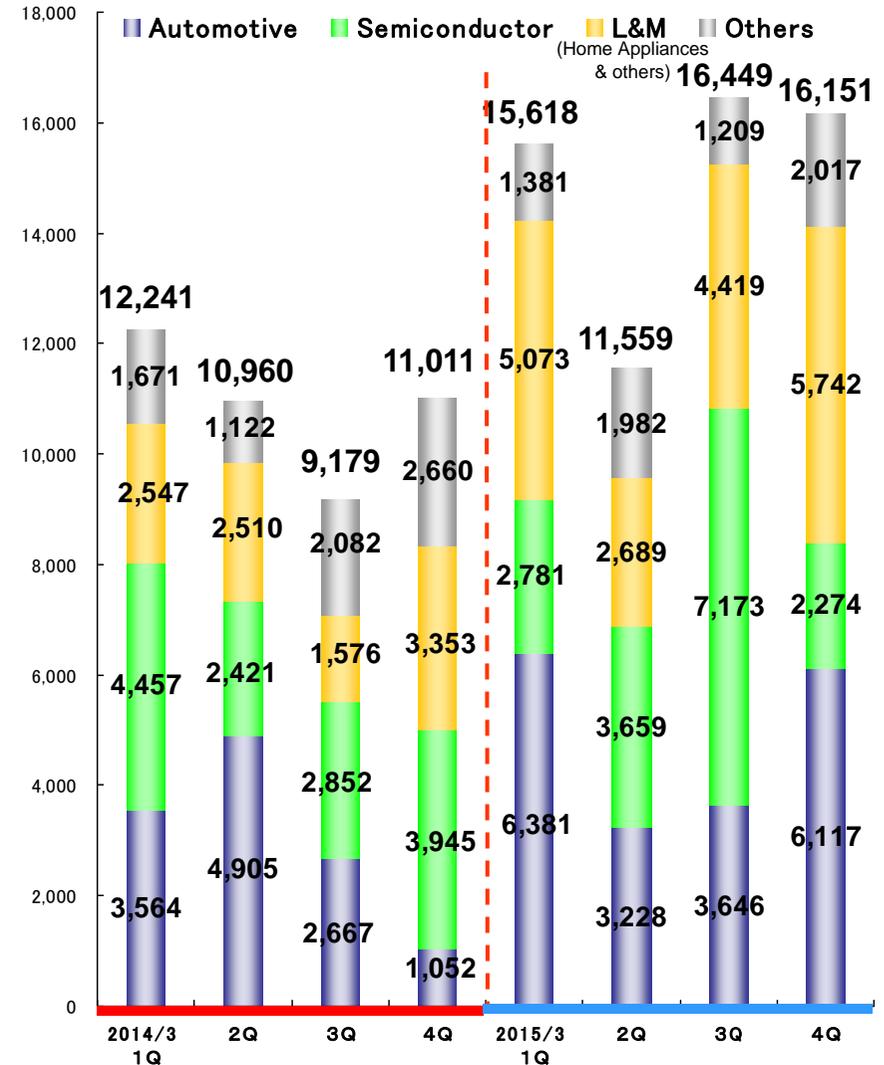
Divisional Net Sales Transition by Quarter

(Unit: millions of Yen)



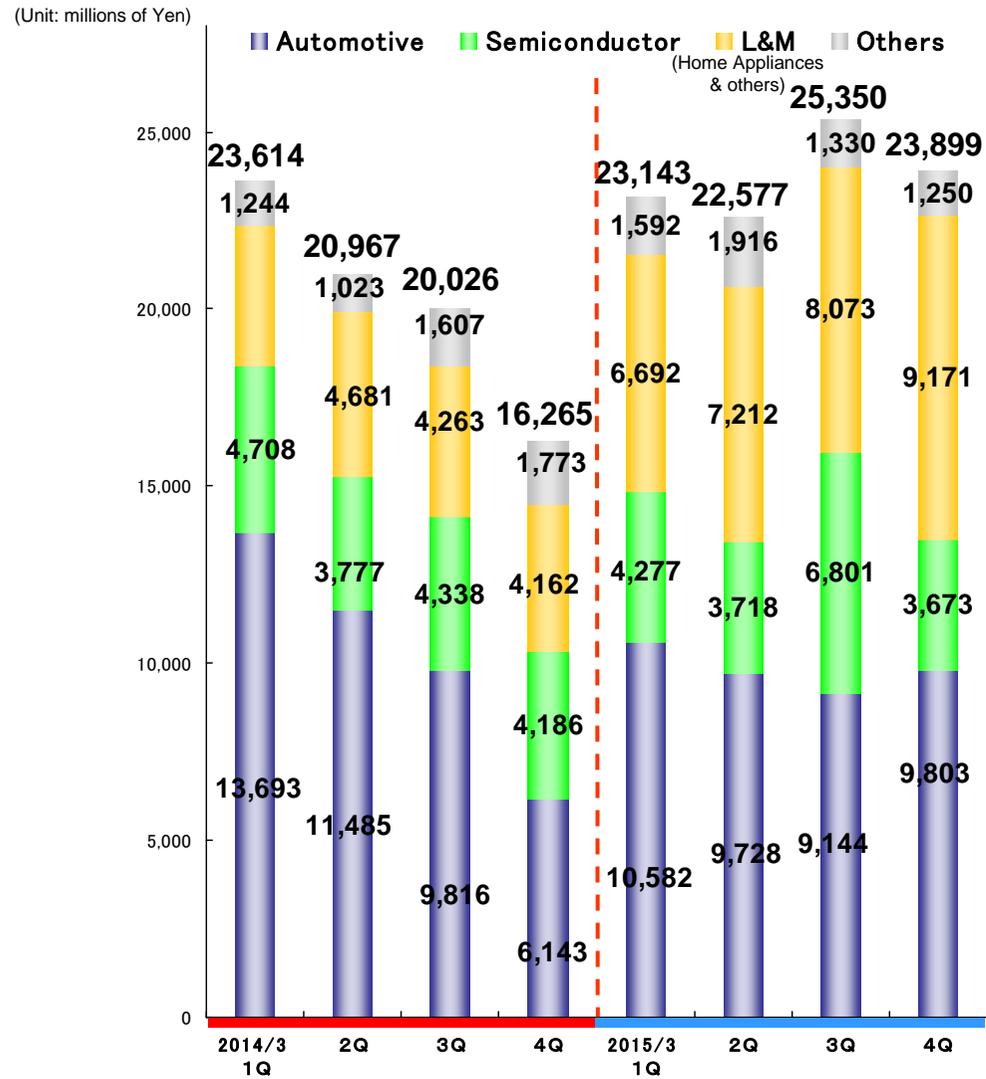
Divisional Orders Received Transition by Quarter

(Unit: millions of Yen)



I Financial Results Orders Outstanding by Business Unit (Quarterly Data)

Divisional Orders Outstanding Transition by Quarter



II March 2016 Fiscal Year Forecast

The Fiscal Year ended on March 2015 (April 1, 2014 through March 31, 2015)

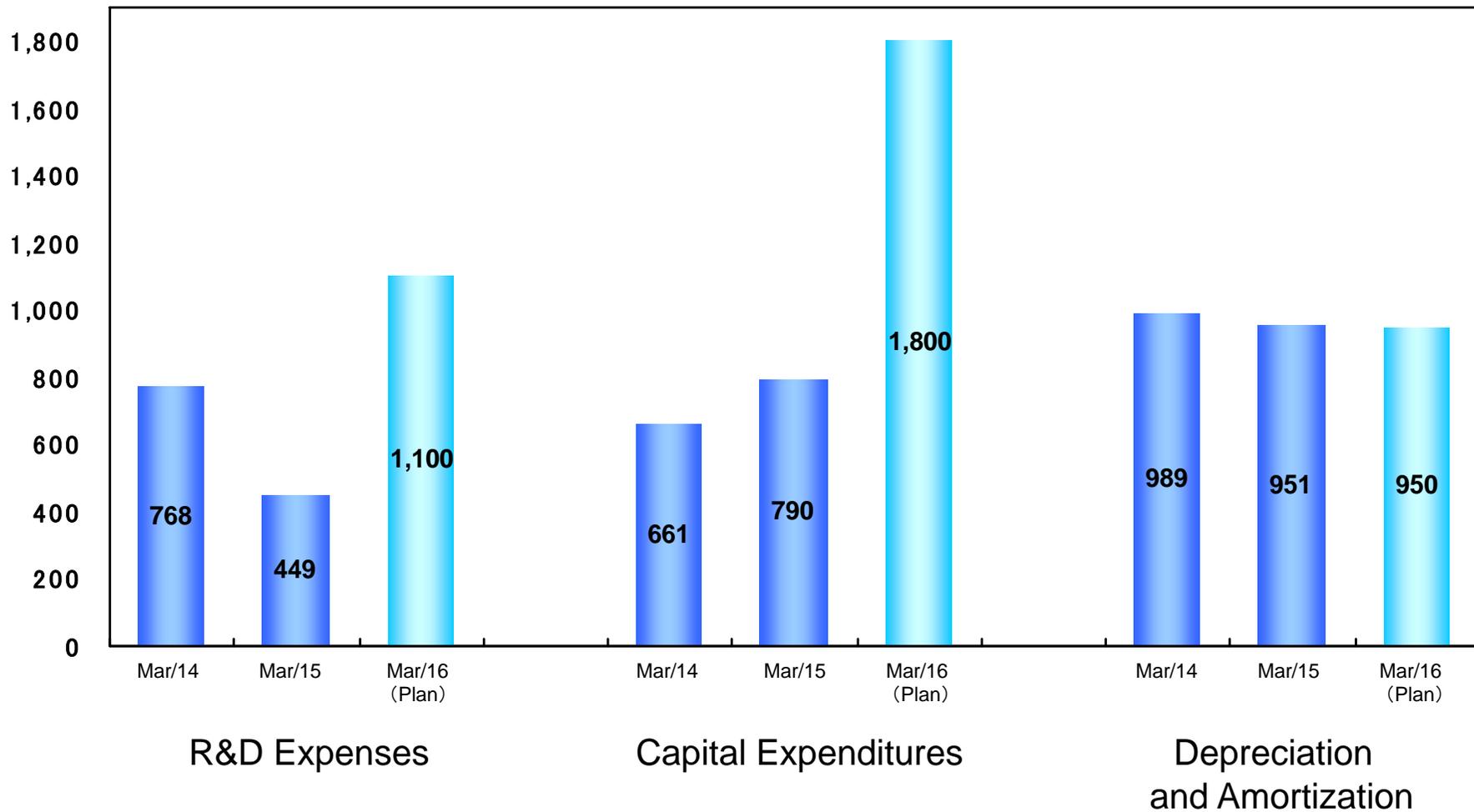
II March 2016 Fiscal Year Forecast Earnings Forecast

(Unit: millions of Yen)

	March 2015 Fiscal Year Results (April 2014 – March 2015)	March 2016 Fiscal Year Forecast (April 2015 – March 2016)
Sales	52,145	55,000
Automotive	15,713	18,000
Semiconductor	16,402	16,000
Home Appliances & others	12,916	15,000
Others	7,113	6,000
Operating Income (ratio)	2,123 (4.1%)	2,300 (4.2%)
Ordinary Income (ratio)	1,962 (3.8%)	2,200 (4.0%)
Net Income (ratio)	946 (1.8%)	1,400 (2.5%)

II March 2016 Fiscal Year Forecast R&D Expenses, Capital Expenditures, Depreciation and Amortization

(Unit: millions of Yen)



Ⅲ Mid-term business plan for 2015-2017

The Fiscal Year ended on March 2015 (April 1, 2014 through March 31, 2015)

One Hirata For Next stage

~Win the race across the globe~

During the next 3 years from 2015 to 2017, we, Hirata group shall mobilize the resource of our entire group to transform ourselves to be globally competitive, production system integrator trusted by our blue-chip customers world-wide. We shall also venture into new markets as well as new business fields to seek profit opportunity.

Our urgent strategic items are summarized into the following two :

- (1) Place a higher priority on further globalizing our operation; and**
- (2) Develop new customers and businesses in Japan**

We share 6 principles in order to implement our strategy.

【6 principles】

1. We value the most of all what is good for entire Hirata group, instead of something good only for Hirata Japan, Hirata USA, etc.
2. We globalize our operation to capture business opportunities on the globe.
3. We enter new market by developing new product and business model in Japan.
4. We generate our profit by overhauling and reforming our operation.
5. We expand our shares of our present customers/markets.
6. We control overheads and reallocate our human resources on global basis.

I Organizational change to promote our strategy

International Business Headquarters, Product Business Promotion Department, and Research & Development Headquarters

- International Business Division : To reinforce our sales and marketing activities in both domestic and overseas market.
- Research and Development Division : To enter new promising markets and developing new business.
- Product Business Promotion : To convert “units”, which have been used for our proprietary machinery and equipment, into the products which we can mass-market.



II Items to implement our strategy

1. Measures to further globalize our operation

【1】 Realigning our China operation by allocating more resource to inland market.

【2】 Capturing more business opportunities in South East Asia.

- Commence operation in Indonesia to enhance our sales and marketing activity.
- Expand the capacity of our Thai subsidiary to handle demands from local customers.



II Items to implement our strategy

1. Measures to further globalize our operation

【3】 Stabilizing our production operation in North America.

Enhance production capacity of new Michigan (Detroit) Plant of Hirata Corporation of America to meet the demand from our automotive customers.



**New plant of
Hirata Corporation of America,
Subsidiary in USA**
Coming into operation in August 2014
4 times the size of the former factory
New: 12,448 m²
Former: 3,035 m²

II Items to implement our strategy

2. Measures to develop new customers and businesses in the domestic market

【1】 Convert “units” into “products” on our line-up

Add products such as Eco Electric stopper, which are originated from units used in our made-to-order machinery and equipment, to our line-up and mass-market them.



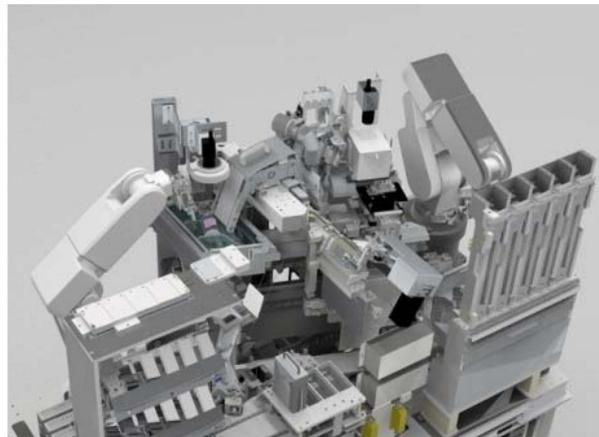
II Items to implement our strategy

2. Measures to develop new customers and businesses in the domestic market

【2】 Venture into new business fields.

Develop technology and products for new, promising business domain.

**Tissue-Tek Smart Section,
Fully automatic continuous slicer for preparing pathological samples**



Develop products to venture into new prospective businesses domain, including medical, pharmaceutical, and nursing service.

Designed and manufactured under contract with Sakura Finetek Japan Co., Ltd.

II Items to implement our strategy

2. Measures to develop new customers and businesses in the domestic market

【3】 Enhancing sales and marketing activity in Kanto & Kansai Regions.

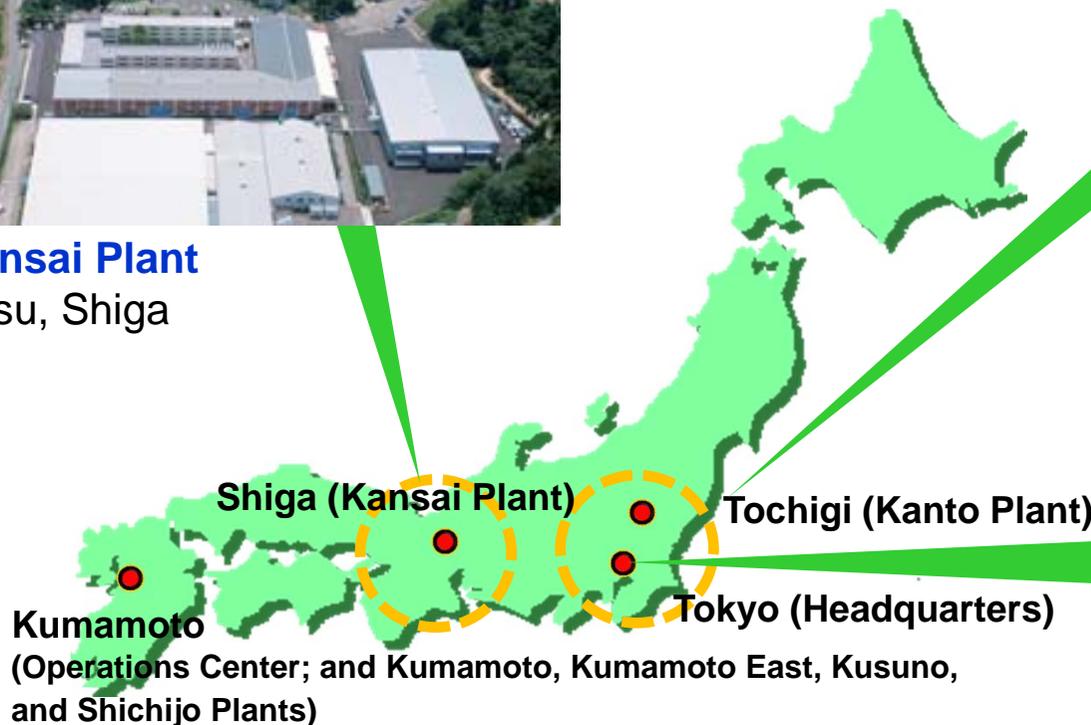
Reorganize sales and marketing departments to enhance activities in Kanto and Kansai, where our major customers are based.



Kansai Plant
Yasu, Shiga



Kanto Plant
Utsunomiya, Tochigi



Kumamoto
(Operations Center; and Kumamoto, Kumamoto East, Kusuno, and Shichijo Plants)



Headquarters
Shinagawa, Tokyo

III 6 Principles

1 We value the most of all what is good for entire Hirata group.

- We value the most what is good for entire Hirata group, instead of something good only for Hirata Japan, Hirata USA, etc.

2 We globalize our operation to capture business opportunities on the globe.

<Realign our sales and production outlets of our entire Group on the globe>

- Closely collaborate with our affiliates overseas to capture more business opportunities and enhance local production capacities to reduce overall costs.
- Provide maintenance service on the globe by cooperating with our overseas affiliates.
- Establish global procurement operation to pursue cost reduction.

3 We enter new market by developing new product and business model in Japan.

- Venture into promising business domain with the purpose of establishing our new mainstay business.

III 6 Principles

4 We generate our profit by overhauling and reforming our operation.

- Implement thorough review and reform in our operation to improve profitability.
- Reduce procurement costs and enhance operational efficiency on a group-consolidated basis.

5 We expand our shares of our present customers/markets.

- Enhance our presence in blue-chip customers of our current business domain.

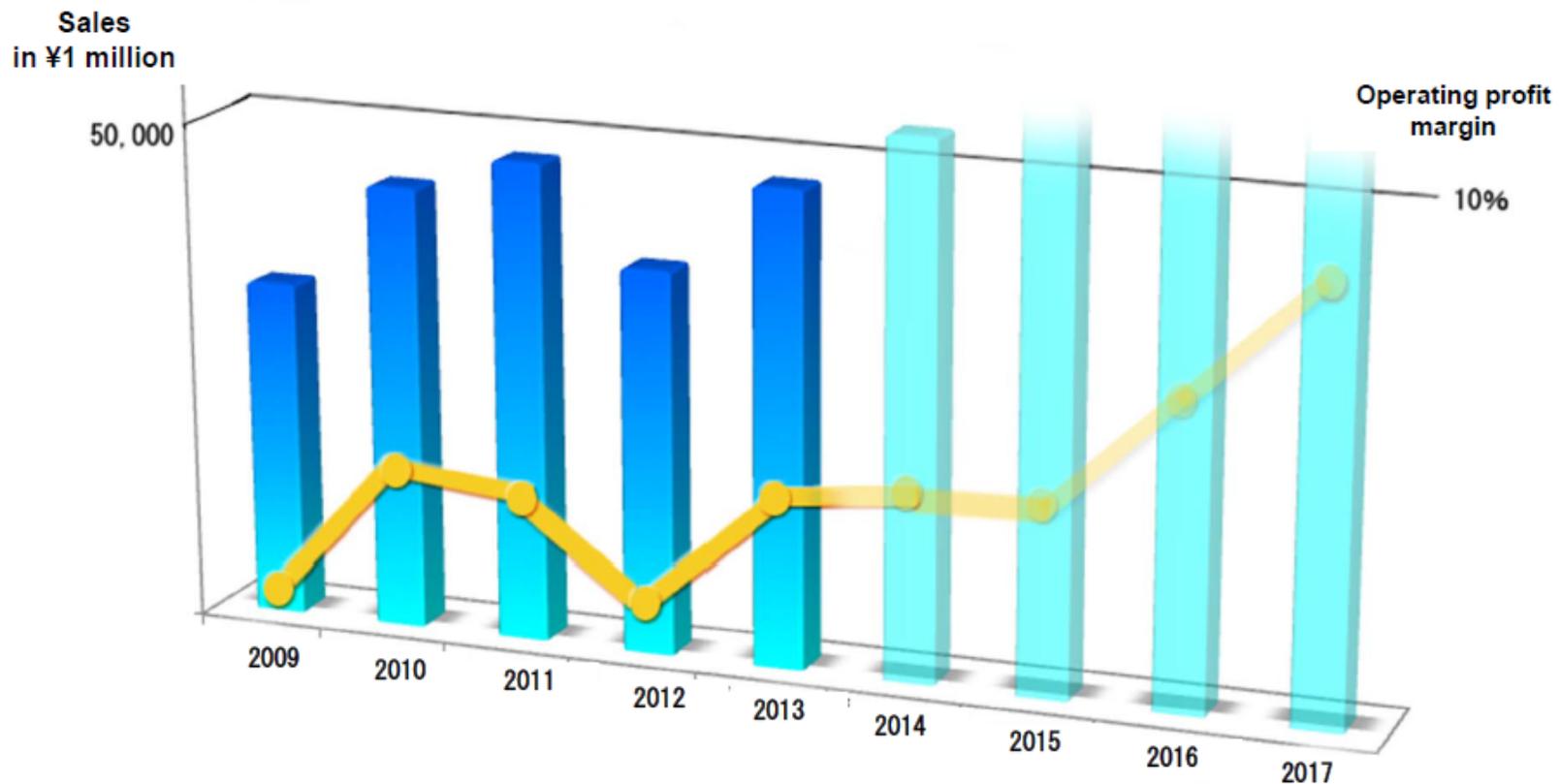
6 We control overheads and reallocate our human resources on global basis.

- Concentrate and control our overhead expenses on our HQ in Japan to enhance efficiency of our operation.
- Recruit new staff as well as reallocate our human resources on global basis.

IV Targets

Target figures for the final year(FY2017) of the medium-term business plan

- **Consolidated sales: Constantly above ¥50 billion;**
- **Operating profit margin: 5% or more;**



Cautionary statement with this document

Forecasts and other forward-looking statements presented here represent judgment we made based on information available at the time this presentation was prepared, and involve risks or uncertainties, such as economic conditions, competition with rival companies, and exchange rate. Readers should understand, therefore, that actual results may be significantly different from forecasts referred to or stated here due to changes in business environments and other factors.